



Ski Spectacular Instructor Academy

**Hosted by The Hartford Ski Spectacular
December 4-8, 2022**

Clinic Summary Notes

Clinic Topic: Perfecting People Skills - Ryan Latham

1. People skills are one part of the learning connection model.
2. People skills are universal across all disciplines!
3. Without the ability to create connections with others, we won't be able to convey the technical knowledge and content that we love to share.
4. The people skills fundamentals
 - a. Develop relationships based on trust
 - b. Engage in meaningful, two-way communication
 - c. Identify, understand, and manage your emotions and actions
 - d. Recognize and influence the behaviors, motivations, and emotions of others
5. All our fundamentals are based on both verbal and non-verbal communications
6. All four fundamentals are addressed through all phases of the lesson.

More Resources:

PSIA Teaching Snowsports Manual, pages 19-33

PSIA Alpine Technical Manual

PSIA Adaptive Alpine Technical Manual

<https://thesnowpros.org/digital-publications-sign-in/>

People Skills Performance Guide

https://thesnowpros.org/download/People_PG_10_21.pdf

Emotional Intelligence 2.0

Talent Smart Publishing

Travis Bradberry and Jean Greaves